



Friisberg & Partners International have been retained by Napp Pharmaceuticals to help them find a new Medical Director.

Napp are looking for a commercially astute, engaging and energetic UK & Ireland Medical Director to play a pivotal role as part of its dynamic Leadership Team to continue to drive the success of this thriving, mid-sized, privately-owned pharmaceutical sales company

As well as providing specialist medical and scientific advice, ensuring that its product promotion meets all Code requirements, you will provide visionary and engaging leadership to your teams and the business as a whole. A passion for the Industry, great communication skills and a willingness to get involved both strategically and operationally, are key attributes for succeeding within Napp

Reporting directly to the Managing Director and leading a team of 20 professionals within Medical Information, Medical Affairs, Code Compliance, Pharmacovigilance and Regulatory affairs, your role will be key in promoting and evolving our matrix style, partnership-based approach to work across the business. Napp's focus on partnership underpins everything it does, and this Medical Director role will be critical in sustaining and developing key stakeholder relationships both internally and externally. You will also be expected to network and contribute within the wider European business (Mundipharma International) which is co-located at its modern facilities on the Cambridge Science Park.

You will be medically-qualified, preferably with a higher medical qualification (e.g. MRCP, MRCPGP, FRCS), completed PMST, with an in-depth understanding of the NHS, pharmacovigilance, regulatory and relevant Codes of Practice, including being an experienced final signatory for certification. Experience within Napp's therapy areas of biosimilars, respiratory and diabetes would be desirable, with an ability to demonstrate learning agility and flexibility according to business needs. You will need to demonstrate experience of delivering within a leadership role in a relevant pharmaceutical/biotech organisation and a proven track record in strategic insight, delivery and team management.

If you are interested or want any more information, please contact Napp's retained consultant Graham Murray

g.murray@friisberg.com

0121 794 0627